



2020 Annual Report
Equine-Assisted Therapies
of South Florida, Inc.
Creating a path to unbridled moments. Witness the magic.

Letters from Leadership



2019-2020 required us to be nimble, it required us to be focused. It requires us to be as vigilant as ever over what our participants, families, guardians, volunteers, supporters, and staff need in this everchanging environment.

The goal of leadership was to protect our humans and our horse herd during the uncertain times brought on

by the COVID-19 pandemic. The board and organizational leadership met weekly to discuss program changes, financial projections, and ideas to seat deep into our saddle and ride through it. As an organization, we made sure to learn all that we could about available relief funds and received our Payment Protection Plan (PPP) loan within the second phase of distribution. Leadership attended multiple professional webinars to learn about loan forgiveness and other community programs to strengthen our mission. As Board Chair, I recognize that times like these change the way we live, the way we prioritize, and the way we plan.

We remain forever grateful to our supporters in-arms who recognize our work and the value of our mission. We know that each day is bringing significant challenges and pressures on our community, especially on families of individuals with special needs. We also know that EATSF will continue to rise to challenges every day with compassion, resilience, fortitude, and integrity.

Our deepest thanks,

Keith Marchesani, *Board Chair*

Throughout this year, the EATSF team became battle-tested, while keeping the mission of Equine-Assisted Therapies of South Florida (EATSF) in focus. The COVID-19 pandemic challenged and continues to challenge how we deliver our services to our community, who us now more than ever.

After being mandated to close at the end of March by Broward County, EATSF worked to provide PPE to essential staff, develop sanitization protocols, new marketing materials and fundraising strategies to keep our friends and families involved, and safe at home. From virtual volunteer projects, to sourcing cleaning supplies, to learning Zoom Meeting tips and tricks – the EATSF team kept our herd safe and healthy while adapting to new regulations, and business requirements.

What the COVID-19 pandemic highlighted, was our need to continue to innovate and provide programming in different ways to expand our reach and availability. In a changing climate, EATSF remains steadfast in providing a sense of normalcy and belonging. We continue to offer programming in a reduced capacity and with stringent sanitization protocols in place. The work that we do is buttressed by the love that we have received over these challenging times. We move forward by welcoming new team members, reviewing strategic objectives and always maintaining an eye on the horizon. At EATSF, we stand strong – with our heels down and eyes forward.



With gratitude,

Molly Murphy, *Executive Director*

Equine-Assisted Therapies of South Florida is dedicated to providing therapeutic riding and equine activities to children and adults with special needs, so that they may improve physically, mentally and emotionally.

We envision a place where abilities are strengthened, where activities lead to self-confidence, and each person can experience life without limits.

RESPONSIVE LEADERSHIP

How Operations were Affected

**TOTAL
Participants
115**

**Therapeutic Riding
80**

**Hippotherapy
3**

**Equine-Facilitated
Psychotherapy
9**

**Equine-Facilitated
Learning
12**

**Summer Programs
21**

**New Participants
27**



Top Three Diagnoses

**Autism Spectrum
Disorder
42%**

**Cerebral Palsy
16%**

**Down Syndrome
6%**

As incidence of the COVID-19 virus became more prevalent in South Florida, Tradewinds Park—our home—was closed to all activities other than for passive use (joggers, cyclists, etc.). This resulted in the cancellation of our Spring session after the second week. Participants who had paid their session fees were given the option of reallocating their payments to the care and feeding of our horse herd or receive credit of a pro-rated portion for the Fall 2020 session.

Staff began working remotely with only essential barn staff still coming on campus to care for the horses. Volunteers and visitors were not allowed on campus due to our efforts to keep everyone at EATSF safe and healthy and gates were kept locked. In June, a limited number of volunteers were welcomed back to campus to help with tasks around the barn and the property.

EATSF presented a phased reopening plan to Broward County for review. Approval was received that would allow for limited Summer programs.



How We Managed the Pandemic

The COVID-19 pandemic and corresponding mandated program closure by Broward County Parks and Recreation, stalled the progress on many important organizational initiatives at EATSF. Due to the high touch/physical nature of the program, the organization struggled to offer virtual programming, but maintained communication with all participants through social media and personal outreach.

During the program shutdown, EATSF lost an estimated \$10,000 in fees for service. To offset the losses, the organization cut expenses month-to-month by 12% by working with our vendors to defer payments or reschedule services to a later date.

EATSF applied for and received a PPP loan through the Small Business Administration to assist with staff salaries. The forgiveness process is still under way. Work continued and EATSF was able to complete key policies during the shutdown to include, herd stewardship policies, a program team member manual and other foundational materials. Equine-Assisted Therapies of South Florida maintained all outreach activities and participated in a community survey of other nonprofit organizations and their ability to maintain mission-critical functions.

As the campus began to reopen, pandemic protocols were put into action to ensure the health and safety of staff, participants and volunteers. Procedures for sanitizing tack and equipment were developed. Temperature checks, handwashing, masks and sanitizing became the norm.



OLD AND NEW FACES

New Activity Launched

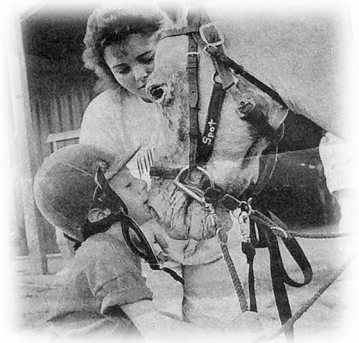
EATSF has long wanted to expand its programming to provide more social opportunities for its participants. This January, we celebrated the



first full moon of the decade in style with Chasing Stars. Spearheaded by instructor Alisha Evelyn, this event was open to people of all abilities and offered a more social setting for many of our participants. The campus looked absolutely magical and more than 60 people enjoyed an evening of yoga, dancing, games, food and fun. Everyone was entertained by magician Angel, music was provided by DJ Matt, and yoga with Brianna.

Anthony—Veteran Rider Celebrates 30 Years

Anthony McLelland began his journey with EATSF at age 4 in the Hippotherapy program. Through hard work and dedication, he was able to move into the Therapeutic Riding program where he continues improving his horsemanship skills. This year, Anthony marked 30 years of coming to the barn, getting on his horse, now Star—he's had many over the years, including his first horse Spot—and striving to make himself better under the tutelage of his instructor Missy. Anthony says that coming to the barn is like coming to "his second home." Whether he's riding in the arena or heading out on the trails, Anthony has one goal...to continue to improve. He loves to compete in both Horse Shows and in the Special Olympics Equestrian Games, where he has twice represented Broward County in the Florida State Games. He's looking forward to many more years of riding at EATSF building new friendships and learning new skills.



Teyla Darce—Inspiring Volunteers Daily

EATSF welcomed new volunteer coordinator Teyla Darce in October. Teyla is native Nicaraguan and has spent the last four years of her life in South Florida. Settling down in the Sunshine State, she wanted to give back to the community that would be her new home. That is how she became a volunteer for different organizations—including EATSF—where she rapidly fell in love with the mission. With almost half of her life serving as a volunteer throughout different countries and with different organizations, she finds her passion growing while serving and helping others. Teyla earned her Master's in International Studies and International Development in Taiwan, a country which she admires for the respect and inclusiveness shown toward the special needs population in what she calls "an example of inclusive development."



CARING for OUR HORSE HEROES

HORSE CARE & FEEDING

BY THE NUMBERS

81,120 lbs.

Hay

11,600 lbs.

Grain

\$15,950

Horseshoes and Hoof Care

\$3,500

Dental Care

\$15,000

Veterinary Care

Dental Care Matters

Proper dental care can positively impact our herd's digestive health. Due to concerns with some of our horses continuing to develop issues, we engaged Dr. Elizabeth Stoner who specializes in "power floats" to see if any underlying issues could be determine. By placing the horses under sedation for this procedure and alleviating their stress, the vet was able to identify a staggering amount of issues that have likely been going unseen without being able to use a speculum to hold open their mouth. Some herd members had teeth fragments removed that had shifted out of the normal bite pattern, and almost all herd members were found to be wearing (chewing) unevenly in their back molars due to uneven growth. In addition, most of the herd members required a reangling of their incisors for proper bite to prevent TMJ pain. Our horses have been doing great following the extensive work that achieved symmetry in their "bite," fostering their ability to chew and digest properly.



Workhorse of the Year

FIRE

203 Hours



DEDICATION OF SERVICE

TOTAL
VOLUNTEERS

356

Lesson Volunteers

180

Total Hours Donated

**8,865 in
8 months**



Volunteers Serving
5 Years or More

30

Volunteers
by Gender

Male **31.3%**

Female **68.7%**

Volunteers by Age

14-21 **37.9%**

22-35 **17.5%**

36-55 **20.4%**

55+ **24.1%**

Cost Savings

\$225,437

Volunteer of the Year—Santiago Rikeros

Santiago Rikeros, a junior at Olympic Heights Community High School, began volunteering in July 2019. Since then, he has logged 184 hours of service while working around the barn and in the program. He started volunteering at EATSF because he was interested in learning how to take care of horses and knowing more about equine therapy. He plans on going to college with an eye toward becoming a biologist or veterinarian.

Working in the Therapeutic Riding program as a sidewalker and horse leader, Santiago has built strong bonds with some of the participants. "I always enjoy spending time with them and talking to them before and after the lessons." He has also become good friends with other volunteers.

His most memorable experience is when the children learned how to groom the horse and afterwards painted on them during summer camp. "I enjoyed that very much," he says, "and even had a lot of fun afterwards when I had to get all the paint out of Beauty's hair." He tells others interested in volunteering, he explained that "it is a very fulfilling experience, getting to work with the participants and the horses is enough to make anybody's day, and the cardio workout is a bonus."



Teen Energizes Local Community With Eagle Scout Project

EATSF has brand new compost bins thanks to the efforts Connor, who chose us for his Eagle Scout project. He raised the funds, created the design, and organized help from the community to replace our weathered compost, manure and shavings bins. Through his efforts, enough money was raised to cover the costs for all building materials. Over the course of several weekends, his Scout troop, their families and friends demolished the old bins and did a wonderful job of leveling the area, setting the new posts, and building the new construction. They increased the size of the shavings bin so that a dump truck is now able to back in to drop our loads completely in the bin.



THANK YOU TO OUR DONORS

Horseshoe Hoedown

\$119,455

raised

A Day at the Races

\$15,273

raised



Herd Stewardship Fund grows thanks to grant from the Vegso Family Foundation



Anonymous grant supports the replacement of fencing around the campus



Endowment Oversight Committee has been created to review investment policies for the Rider Scholarship and Herd Stewardship funds

This report recognizes cumulative donations received from July 1, 2019 through June 30, 2020*

*We apologize for any omissions or misspellings. Please contact our development office at (954) 974-2007 with any corrections.

STABLE SOCIETY

Herd Steward \$2,500+

Abbot Downing-Center
Allied Doors Foundation
Anonymous Family Foundation
Anonymous Private Foundation
Cynthia & James Caird
Calvin, Giordano & Associates
Children's Aid Club
Children's Charities at Adios
E.M. Lynn Foundation
Nancy Gregoire
H. W. Wilson Foundation
Henry W. Bull Foundation
Josephine S. Leiser Foundation
Monique & Dale Keitz
Kelly S. Byron Foundation
Kiwanis Club of Deerfield Beach
Knights of Columbus Council #4955
Howard Lerner
Mary Ellen Londrie
Mark Zeitchick Foundation
Leo & Connie Mazur
Newell Brands Community Fund
Peterson Foundation for Animal Welfare
Publix Super Markets
Scaife Family Foundation
South Florida Hunter and Jumper Assn.
The Batchelor Foundation
The Dan Paul Foundation
The Gary & Linda Pope Family Foundation
The Harry T. Mangurian Jr. Foundation
The Max and Victoria Dreyfus Foundation
The PBW Family Trust
The Taft Foundation
The William & Vernetta More Family Foundation
The William R. Watts Foundation
Kirsten & Sebastian Uebig
Bill & Sarah Van Scoyoc
Vegso Family Foundation/Anne & Peter Vegso

Trainer \$1,500 - \$2,499

Bill & Sharon Benson
Broward Health
Adria & Norman Thomas
Chris & Joyce Davell
Keefe, McCullough & Co.
Keith Marchesani
Meeting Advice LLC
Morgan Stanley Foundation
Morgan Stanley Smith Barney
N Larocca Inc.
Quarles & Brady/Special People in Need
The Honda Classic/Birdies for Children
Wells Fargo Foundation
Joseph "Chip" Williams

Groom \$1,000 - \$1,499

Jeff and Brenda Alber
Eric & Marianne Altschul
Anonymous
Bank of America
Benevity Community Impact Fund
Lynda & Terry Burke
Steven Goodman
Marc & Dana Grace
Knights of Columbus St. John's Catholic Church
Peter & Patty Larkin

Peter Martin

John & Jacqueline Marvin
McKinley Financial Services Inc.
Bill & Janice Muenzenmaier
Molly Murphy
Network for Good (Facebook)
Mike Newcomer
Kevin O'Reggio
Thom Palumbo & David Plath
Richard Rosenstock
Dr. Chad & Ashley Rudnick
Michelle Rudnick
Stephanie Scheinman
Helen Schneider
The Robert Russell Memorial Foundation

Farrier \$500 - \$999

Ron & Kathy Assaf
BFF Here, Inc.
Beth Burnham
Sarah & Tyler Chappell
City of Coconut Creek
Thomas & Adris Comer
Earth for All Fund of the Community Foundation of Broward
Stephen & Tamra Constantine
Coral Springs Community Chest
Allison & Anderson Costa
Dawn Dosch-Bettors
Steven & Bonnie Fenyves
Florida Community Bank
Mary Anna Fowler
Israel Gomez
Stephen & Elaine Good
Jason & Laura Gordon
Melanie Paul-Hackett
Innovative Insurance Consultants, Inc.
J.M. Rubin Foundation
Junior League of Boca Raton
JWR Construction Services
Seth & Prudence Leverence
Mike & Amy McCabe
Mara & Norman Murphy
Newcomers Club, Inc.
Norman P. Rappaport Foundation
Nutrena - Feed it Forward
Pam O'Brien
Theresa Osborne
Paul & Emily Singer Family Foundation
Michelle Rubin
Eduardo & Cristina Safille
Searcy Denney Scarola Barnhart & Shipley
Spirit of Giving Network
Kristen Swinehart
The Chappell Group, Inc.
The Home Depot
Thomas Produce Company
Marni Thomas
Anne Vegso
YourCause LLC
Robert & Sheila Zeigen

PACESETTERS SOCIETY

Gallop \$250 - \$499

3Deers.com LLC
Ahlbum Insurance Group
Tom Balcom
Chad & Kelly Beattie
Kathryn Bongarzone
Braun & May Realty, Inc.
Doug & Jillian Chasser
Regina Conlon
Teyla Darce

Ron Davis
Antoniya & Zachary Evans
Scott Flaherty
Marilyn & Don Floberg
Jeannette & Roger Josephs
Lincoln Park Rehab LLC
Jana Loring
Dr. Vince & Rosalie Marchesani
Mike & Marianne Metzger
Courtney Miller
Cliffette & Chaunsey Nicholls-Logan
David & Shari Perlowitz
Luis Rodriguez
Amy Saperstein
Amanda Schade
James Silvernale
Madelyn Smith
Total Power Electric, Inc.
Linda Whitman
Wild Flowers Therapeutic Riding
Stacy Win
Ray & Nina Wolowicz
Steven & Debra Zeitchick

Canter \$125 - \$249

Jessica Alvarez
Lisa Basch
Bona Italian Restaurant
Dr. Sherrie Crossen
Starkey DeSoto
Carolyn Dorn
Amy Evans
Dave & Cindy Gravelle
Ann Northcutt Helms
Cindy Hudson
Renee Johnson
Dr. Mitchell & Marcy Karl
Kendra Scott LLC
Jeff Lafreniere
Gary Legault
Charlotte Lerner
Breanna Lewis
Joyce & Brian Moberg
Jim Moreo
Deborah Murphy
Edward & Nancy Parella
Rich Pollack & Carol Csomay
Lisa & Tony Riggi
Joyce & Antonio Rogliano
Dr. David Rudnick
Janet Ruffolo
Michelle Taepakdee
Christina Wilkinson

Trot \$75 - \$124

Josie Azar
Wil & Rachel Blechman
Sue & Rick Comoglio
Harlan & Mona Fisher
Jeff & Lisa Goldstein
Lawrence Goodson
Ginger Lipponer
Michael Lubin & Sally Chase
Mabel Martinez
Jacqueline McCutcheon
Elizabeth Northcutt
Cindy & Daniel O'Connell
On Course Consignment Inc.
Debbie Baker Robinson
David M. Scheinman CPA
Dr. Season & Wendy Schelin
Jenny Shane
Skin Center
Joshua Small
Franz and Judy Stenglein
Steve D. Rubin Attorney at Law
John D. Stuart
Missy Tussing
United Way Worldwide
Robert & Helene Vollmer
Stanley Zeitchick

2019-2020 FINANCIALS

Board of Directors as of 6/30/2020

Keith Marchesani, *Chair*

Kirsten Uebrig, *1st Vice
Chair*

Kristen Swinehart, *2nd
Vice Chair*

Dawn Dosch-Bettors,
Treasurer

Eduardo Safille, *Secretary*

Howard Lerner

Jason Gordon, Esq.

Madelyn Smith*

Marc Grace

Stacy Win

Stephen Good*

Stephanie Scheinman

*new to Board

Advisory Board as of 6/30/2020

Anne Vegso

Chris Davell

Stanley Zeitchick

EATSF Staff as of 6/30/2020

Molly Murphy
Executive Director

David Plath
Development Director

Cliffette Nicholls
Office Manager

Jessie Alvarez
Barn Manager

Teyla Darce
Volunteer Coordinator

Statement of Financial Position

year ending June 30, 2020

Audit figures as of June 30, 2020

Audit conducted by Scott Halperin, Lanzaro & Halperin PA

Assets:

Cash and cash equivalents	\$ 609,374
Investments	\$ 291,993
Promises to give	\$ 200,000
Prepays and other assets	\$ 7,041
Property and equipment, net	<u>\$ 1,153,860</u>

Total Assets \$ 2,262,268

Liabilities:

Accounts payable and accrued expenses	\$ 1,613
Refundable advances and deferred revenues	\$ 9,068
Note payable	<u>\$ 64,341</u>

Total Liabilities \$ 75,022

Net Assets:

Without donor restrictions:	
Undesignated	<u>\$ 1,302,136</u>

Total without donor restrictions \$ 1,302,136

With donor restrictions:	
Purpose and time restrictions	\$ 500,000
Perpetual in nature	<u>\$ 385,110</u>

Total with donor restrictions \$ 885,110

Total Net Assets \$ 2,187,246

Total Liabilities and Net Assets \$ 2,262,268

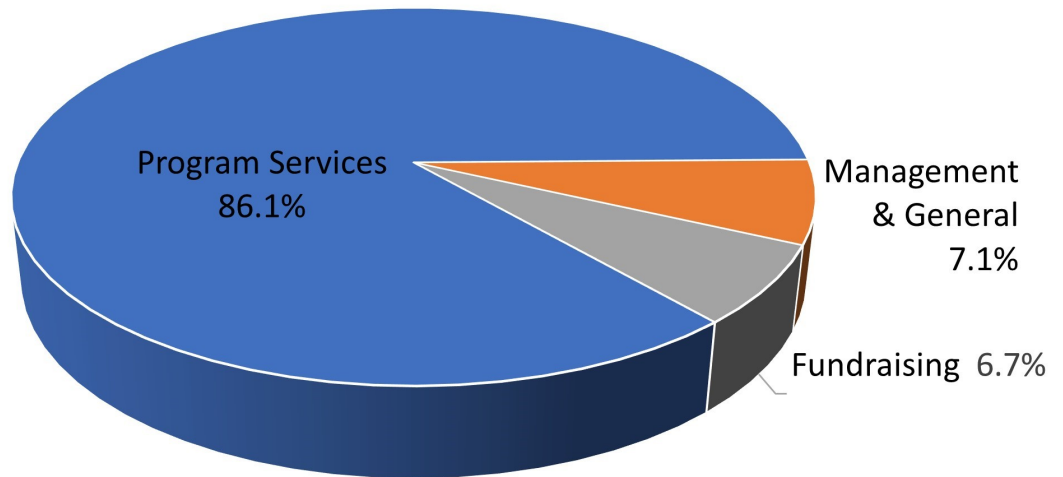
2019-2020 FINANCIALS

Statement of Functional Expenses

year ending June 30, 2020

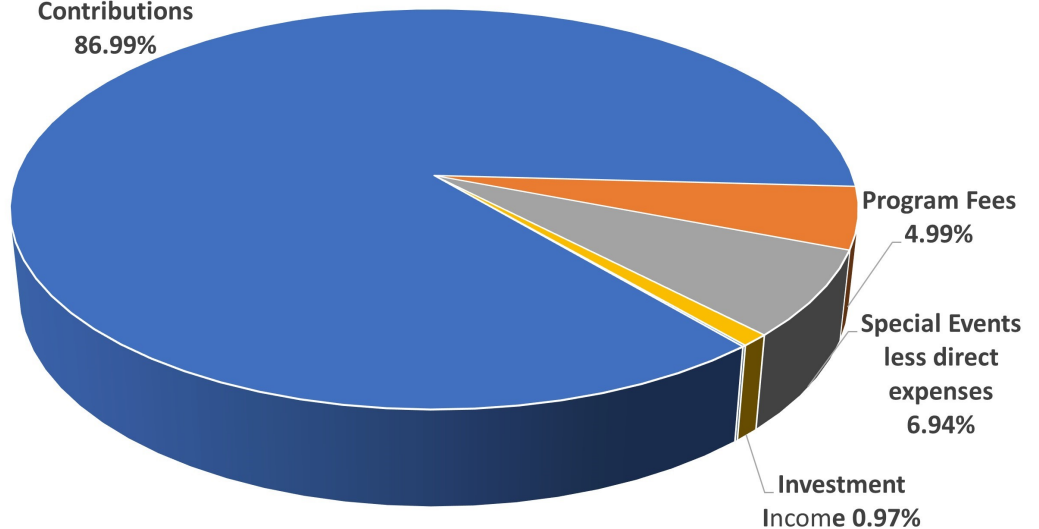
Audit figures as of June 30, 2020

Audit conducted by Scott Halperin, Lanzaro & Halperin PA



2019-2020 Public Support & Revenues

Grants & Contributions
86.99%



Equine-Assisted Therapies of South Florida, Inc. is a registered 501(c)(3) non-profit organization. All contributions are tax-deductible as allowed by law.
EIN: 59-2211126
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Tradewinds Park North
Coconut Creek, FL, 33073
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www.equineatsf.org

Photos By: Lynn DeStefano,
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